Purchase Orders

The Unabridged, Comprehensive Catalogue of Goods & Services
Goods & Services

The following types of goods and service providers require a Purchase Order prior to commencing work. Departments must submit a request with the required information and required documents to purchasing@law.columbia.edu with the subject: Purchase Order - Vendor Name

- Advertising and Marketing
- Business Consultant
- Catering with Wait Staff (On-campus)
- Consultants (Management/Business)
- Events Management
- General Research
- Graphic Designer
- Hardware Maintenance
- Interpreter/Translator (On-campus)
- Institution-to-Institution Agreements
- Printing (other than CU Print Services)
- Promotional Merchandise (Columbia Name/Logo)
- Software Development
- Software/Licensing
- Software/Maintenance
- Strategic Consultant
- Tax Consultants
- Video/Audio Editors/Production

For purchases over $10,000 review the Bidding Requirements
List of Documents

This is a list of forms and other documents that may be applicable depending on the type of goods and service being provided:

**Forms**

- Marketing Agreement
- Scope of Work (SOW)
- Certificate of Insurance (COI)
- Independent Contractor Certification (ICC)
- Service Provider Agreement
- Institution to Institution Agreement
- IT Services Agreement

**Other**

- Quote
- Resume
- Client List
- Company Brochure
- Letter of Engagement (LOE)
- Letter of Intent (LOI)
- Written Formalized Bids
Advertising and Marketing

Best Purchasing Method: Purchase Order, with Agreement and Scope of Work

Required Documents:
- Quote
- Marketing Agreement
- Scope of Work (SOW)
- Certificate of Insurance (COI)

Individual: Independent Contractor Certification (ICC); Resume and Client List**

Company: Company Brochure; Client List**

*Certificate of Insurance is required to list “The Trustees of Columbia University in the City of New York” as the Certificate Holder and under the Description of Operations must read “The Trustees of Columbia University in the City of New York, its trustees, officers, agents and employees as additional insured.”

**If the vendor is not able to provide a Client List, an email is required stating the reason.
Business Consultant

**Best Purchasing Method:** Purchase Order, with Agreement and Scope of Work

**Required Documents:**
- Quote
- Service Provider Agreement
- Scope of Work (SOW)
- Certificate of Insurance (COI)*

Individual: Independent Contractor Certification (ICC); Resume; Client List**
Company: Company Brochure; Client List**

**Note:** Service providers such as consultants must include their travel expenses on the invoice as it is work-related and therefore taxable to them.

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Catering with Wait Staff (On-campus)

Best Purchasing Method: Purchase Order

Required Documents: Quote
Certificate of Insurance (COI)*
New York State Temporary Beer, Wine and Liquor Permit**
Individual: Independent Contractor Certification (ICC); Resume; Client List***
Company: Company Brochure; Client List***

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**NYS Temporary Beer, Wine and Liquor Permit is required for each day of the event if alcohol is served.

***If the vendor is not able to provide a Client List, an email is required stating the reason.
Consultants (Management/Business)

**Best Purchasing Method:** Purchase Order, with Agreement and Scope of Work

**Required Documents:**
- Quote
- [Service Provider Agreement](#)
- [Scope of Work (SOW)](#)
- [Certificate of Insurance (COI)](#)*
- Individual: [Independent Contractor Certification (ICC)](#); Resume; Client List**
- Company: Company Brochure; Client List**

**Note:** Service providers such as consultants must include their travel expenses on the invoice as it is work-related and therefore taxable to them.

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Events Management

Best Purchasing Method: Purchase Order, with Scope of Work

Required Documents: Quote
Scope of Work (SOW)
Individual: Independent Contractor Certification (ICC); Resume; Client List*
Company: Company Brochure; Client List*

*If the vendor is not able to provide a Client List, an email is required stating the reason.
General Research

Best Purchasing Method: Purchase Order, with Scope of Work

Required Documents: Quote
Scope of Work (SOW)
Certificate of Insurance (COI)*
Individual: Independent Contractor Certification (ICC); Resume; Client List**
Company: Company Brochure; Client List**

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Graphic Designer

**Best Purchasing Method:** Purchase Order, with Scope of Work

**Required Documents:**
- **Quote**
- **Scope of Work (SOW)**
- Individual: [Independent Contractor Certification (ICC)](https://example.com)
- Resume; Client List*
- Company: Company Brochure; Client List**

*If the vendor is not able to provide a Client List, an email is required stating the reason.
Hardware Maintenance

Best Purchasing Method: Hardware maintenance needs should be sent to Martin Howard in IT
Interpreter/Translator (On-campus)

**Best Purchasing Method:** Purchase Order, with Scope of Work

**Required Documents:**
- Quote
- Scope of Work (SOW)
- Certificate of Insurance (COI)*
- Individual: Independent Contractor Certification (ICC); Resume; Client List**
- Company: Company Brochure; Client List**

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Institution-to-Institution Agreements

Best Purchasing Method: Purchase Order, with Agreement and Scope of Work

Required Documents: Quote
Institution to Institution Agreement
Scope of Work (SOW)
Individual: Independent Contractor Certification (ICC); Resume; Client List*
Company: Company Brochure; Client List**

*If the vendor is not able to provide a Client List, an email is required stating the reason.
Promotional Merchandise (Columbia Name and Logo)

Best Purchasing Method: Purchase Order, with Agreement and Scope of Work

Required Documents:
- Quote
- Marketing Agreement
- Scope of Work (SOW)
- Certificate of Insurance (COI)*
- Individual: Independent Contractor Certification (ICC); Resume; Client List**
- Company: Company Brochure; Client List**

Note: Use one of the promotional vendors licensed to use Columbia trademarks: Approved Promotional Vendors

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Software Development

Best Purchasing Method: Purchase Order, with Agreement and Scope of Work

Required Documents: Quote
- IT Services Agreement
- Scope of Work (SOW)
- Certificate of Insurance (COI)*

Individual: Independent Contractor Certification (ICC); Resume; Client List**

Company: Company Brochure; Client List**

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Software/Licensing

**Best Purchasing Method:** Purchase Order, with Agreement and Scope of Work

**Required Documents:**
- Quote
- IT Services Agreement
- Scope of Work (SOW)
- Certificate of Insurance (COI)*
  - Individual: Independent Contractor Certification (ICC); Resume; Client List**
  - Company: Company Brochure; Client List**

**Note:** If the vendor has provided their agreement for Columbia to execute, please obtain a word version for Purchasing to review and redline to ensure the terms adhere to Columbia’s requirements. Please reach out as early as possible in the process as contract negotiations can be lengthy.

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Software Maintenance

**Best Purchasing Method:** Purchase Order, with Agreement and Scope of Work

**Required Documents:**
- Quote
- [IT Services Agreement](#)
- [Scope of Work (SOW)](#)
- [Certificate of Insurance (COI)](#)*
- Individual: [Independent Contractor Certification (ICC)](#); Resume; Client List
- Company: Company Brochure; Client List

**Note:** If the vendor has provided their agreement for Columbia to execute, please obtain a word version for Purchasing to review and redline to ensure the terms adhere to Columbia’s requirements. Please reach out as early as possible in the process as contract negotiations can be lengthy.

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Strategic Consultant

Best Purchasing Method: Purchase Order, with Agreement and Scope of Work

Required Documents:
- Quote
- Service Provider Agreement
- Scope of Work (SOW)
- Certificate of Insurance (COI)*
- Individual: Independent Contractor Certification (ICC); Resume; Client List**
- Company: Company Brochure; Client List**

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Tax Consultants

Best Purchasing Method: Purchase Order, with Agreement and Scope of Work

Required Documents: Quote
Letter of Engagement (LOE) or Letter of Intent (LOI)
Service Provider Agreement
Scope of Work (SOW)
Certificate of Insurance (COI)*
Individual: Independent Contractor Certification (ICC); Resume; Client List**
Company: Company Brochure; Client List**

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**If the vendor is not able to provide a Client List, an email is required stating the reason.
Video/Audio Editors/Production

Best Purchasing Method: Purchase Order, with Agreement and Scope of Work

Required Documents:
- Quote
- **Scope of Work (SOW)**
- Individual: [Independent Contractor Certification (ICC)](http://example.com/ICC); Resume; Client List
- Company: Company Brochure; Client List
Bidding Requirements

Bids must be presented on the company’s letterhead, and include a full description of the goods and/or services to be provided, and any other specifications or requirements provided by the requester. This includes unit cost, extended cost, and other associated costs such as delivery costs. Verbal bids are not accepted under any circumstance.

UwPA
Goods and services provided by companies with a University-wide Purchasing Agreement (UwPA) do not require additional quotes or proposals.

Not UwPA
Goods and services provided by companies without a University-wide Purchasing Agreement (UwPA) will require additional quotes or proposals:

- Purchase up to $9,999 require one (1) quote/proposal
- Purchase between $10,000 - $249,999 require a minimum of two (2) quotes/proposals
- Purchase of $250,000 or more require a minimum of three (3) written formalized bids through either a sealed bid or competitive proposal process managed through Central Purchasing
Bidding Requirements

For instances in which a minimum of 2 or more quotes/proposals are required, but no competitive bidding has been done, single/sole source justification must be provided in writing. This may only be utilized in the following situations:

- The item is only available from a single source.
- The public exigency or emergency for the requirement will not permit a delay resulting from competitive solicitation.
- The awarding agency or pass-through entity expressly authorizes noncompetitive proposals in response to a written request from the non-Federal entity (Columbia).
- After solicitation of a number of sources, competition is determined inadequate.
- Due to the nature of the scientific research, the required good(s) and/or service(s) are only available from a specific supplier.